



Nestlé Simplifies and Streamlines with Siemon Global Project Services



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Overview

- World's largest food and beverage company
- Founded in 1866 by Henri Nestlé
- Approximately 250,000 employees
- Headquartered in Vevey, Switzerland

Challenge

Nestle's North American Headquarters, based in Glendale, CA, is tasked with managing the cabling needs for over 60 remote Nestle sites in the US. These sites routinely require MAC work and occasionally re-cabling.

Nestle also frequently purchases other food companies to grow their product offering and market share. When this occurs, all the locations of the newly acquired company are brought up to Nestle standards.

Because the projects are run out of Southern California, managing the bid process, including identifying reputable installers in the various markets, had become time-consuming and the results were difficult to control.

Solution

Global Project Services, a premier service offered by Siemon, provides Nestle with consistent cabling installation and project coordination services for their multi-site installations through a single point of contact. Siemon GPS handles bid specification, design/engineering, materials, labor, logistics, implementation and accounting.

GPS secures highly trained local [Siemon Certified Installers](#) and Designers for each location, coordinated product delivery and even provides post installation audits. With GPS, Nestle was able to simplify and streamline their current process, while improving the quality of their cabling infrastructure installations.

Results

Nestle has successfully used GPS to bring multiple "turn-key" sites online in Minnesota, Arkansas, Michigan, North Carolina and Illinois.